

Talal Abu-Ghazaleh Organization



The Global Organization for Professional Services and Education



Palestine Offices **(Ramallah & Gaza)**

**A significant role in developing the accountancy
profession and building human capacity**

21 years of serving the national economy

Partners in the development and construction journey



Palestine Offices

(Ramallah & Gaza)



The Palestinian president Mahmoud Abbas with HE Dr. Talal Abu Ghazaleh

When the Palestinian National Authority took over the reins of Gaza Strip and West Bank in 1994, TAG-Org Board of Directors decided to open offices in these two cities of our beloved Palestine. TAG-Org immediately took the necessary legal steps to register its group of companies with the Companies Registrar and the commercial register at the Ministry of National Economy.

Over the past two decades, TAG-Org offices in Palestine have earned the confidence, respect and appreciation of all official quarters, the business and education sectors and the local community. We have established professional and humanitarian relations of cooperation with the national authorities and with all stakeholders in society as well as with the international organizations working in the country. These relationships have been built on the solid reputation of TAGOrg at the Arab and international levels.

In a study conducted by the An-Najah National University, in collaboration with the Center for Private Sector Development affiliated to the Palestinian Businessmen Association, Talal Abu Ghazaleh and Co. International was ranked first along with the Palestinian Accountants & Auditors Association and the State Audit and Administrative Control Bureau. The positive role played by TAGOrg in developing the accountancy profession and its substantial and effective contribution to the sector have earned it the reputation and title of the “strong organization”.

TAG-Org conducts its operations and renders its services in accordance with the highest international standards in all fields including: accounting, auditing, intellectual property, economic and feasibility studies and consulting, qualification, training and human capacity- building for the public, private and services sectors and internationally financed projects.

TAG-Org



**The late president Yasser Arafat
with HE Dr. Talal Abu Ghazaleh**

Founded in 1972, TAG-Org is a global organization of professional services, operating out of its 80 offices world wide. It has representative offices in Europe and North America and non-exclusive strategic alliance agreements with various networks and individual firms, thus enabling it to choose a firm best suited to its clients, needs in virtually every country in the world.

TAG-Org offers, through its member firms, a composite range of professional services covering the following: Accounting; External Audit; Internal Audit; Corporate Governance; Taxation; Educational Consultancy; Economic and Strategic studies; Management Advisory Services; Professional and Technical Training; Technology Transfer Project Management; Real Estate Management; Investors and Business Advisory Services; Human Resources and Recruitment Services; E-Government; E-Commerce; E-Education; IT and Security Audit; Web mastering and Web Design; Professional Interpretation and Translation; Website Arabization: Domain Names Registration; ICT Strategic Planning; ERP Consulting Services; IT and Internet Skills Training and Examinations; Intellectual Property News Agency; IP Business and Asset Valuation and Branding Services; IP Registration and Protection; Intellectual Property

Renewals; IPR Protection and Management; Legal Services (Solicitors and Attorneys); and Public Offering.

Collectively, these firms form the largest pan-Arab professional group offering diversified yet interrelated services in accordance with the highest international standards.

With offices throughout the Arab world, TAG-Org is established to serve the Arab countries and foreign investors interested in conducting business in this region. TAG-Org operates out of offices established in every major city in the Arab world. This makes us the only regional firm of international, multilingual, highly trained professionals, providing diversified services worldwide.

Capitalizing on our diversified knowledge of the socioeconomic and regulatory factors governing the Arab region, TAG-Org recognized the need to contribute and assist in building the capacities and enhancing the development of the Arab institutions in order to ensure the continuity and sustainability of developing and modernizing the Arab region. TAG-Org achieves its needs through reliance on highly experienced specialists from different nationalities who predict economic and social trends based on their extensive knowledge of the region and evaluate alternatives to determine the most customized solutions for current and anticipated problems.

TAG-Org has acquired an outstanding record of success among its clients, which include competent agencies, international and pan-Arab governmental funding organizations, as well as leading entities in the areas of banking, industry, insurance and commerce. We have successfully assisted our clients with complex business and management decisions involving managerial and technical services.

Mission Statement

Our mission is to offer our clients a complete range of high-quality professional services and to provide opportunities for our staff to qualify at the highest international standards so they may contribute to the economic, social, and cultural development of the Arab world in the context of the global economy.

Goals

Equipped with extensive and unrivalled business experience in the Arab region, combined with our in-depth knowledge of the socio-economic environment, TAG-Org has the ability to customize its services to match its clients' needs. By utilizing the expertise of its diverse, multinational and dedicated personnel, TAG-Org commits itself to fulfilling the needs of an evolving world market.

Professional Responsibility

We believe that it is our obligation to adapt and abide by the most ethical professional principles. All TAG-Org services are rooted in integrity and carried out with diligence. We strive for perfection and creating a professional role model for others to follow. We are proud that our principles are never compromised.

Corporate Operation Standards

TAG-Org implements a general framework of policies concerning professional practices, staff management, and the execution of programs throughout its offices, which, while making us unified and united as a group, still allows individual contributions to positively influence our progress and development. We have a dedicated quality control department that requires each office to regularly undergo a peer review, carried out by other TAG-Org offices, to confirm that the method and quality of work are consistent with those of our network, worldwide.

Our People

TAG-Org strength comes from its people. We are proud of diverse nationalities and backgrounds that

characterize our staff. TAG-Org has dedicated itself to hiring not only experienced staff, but also young people fresh from universities across the world to ensure a wealth of varied knowledge and cultures. All of our staff are professionally qualified, and many are internationally accredited by various certification boards.

Continuous Development

We constantly design and implement development programs aimed at improving and upgrading our ability to provide the highest quality and the most comprehensive array of services to our clients. Each employee belongs to a team of professionals. Each is personally committed to the improvement of our services to our clients.

Professional Integrity

At TAG-Org, we abide by the principles of absolute integrity and deal with all of our clients' information in strictest confidence. We ensure that each individual within the firm upholds our principles and is well aware that any action that adversely affects our integrity or image has never been and will never be permitted.

Our International Aspirations

We believe that it is our duty, at both the national and international levels, to provide services to the Arab region in accordance with the highest international standards. Although TAG-Org is an Arab institution, we are well recognized internationally and thus, can offer our region the same quality of services as provided by the best practicing organizations in the world.



Accountants benefiting from Abu Ghazaleh ACPA scholarship in the West Bank



Ramallah Office:

Ramallah office was established in 1994 and has been consistently providing the best professional services according to the international standards. These services include:

- Internal and external auditing to institutions, companies, ministries, associations, banks, universities, institutes, colleges, schools, hospitals... etc.
- Economic and financial consulting services, including economic feasibility studies, valuation of trade name and fixed assets, development of strategic plans for companies, preparation of brochures for companies, prospectuses as well as financial and administrative regulations, searching for strategic partner, management of initial and secondary offerings, settlement of disputes in financial issues and preparation of special strategic studies.
- Specialized professional training in the fields of accounting, auditing, financial and administrative development and Abu Ghazaleh Cambridge IT Skills Diploma... etc.
- Translation services to different clients including the World Bank, Palestine Investment Fund, Palestine Capital Market Authority, Palestinian Telecommunication Group (Paltel and Jawwal).

- Recruitment services through hiring job applicants with our clients or training them internally.
- IP protection through AGIP.
- We are registered and accredited as service provider in all Palestinian ministries, banks, Palestine Monetary Authority, Palestine Capital Market Authority as well as international bodies.
- Municipal Development & Lending Fund “MDLF”
- The Ministry of Education
- The Ministry of Local Government
- The Ministry of Public Works and Housing
- The Ministry of Health
- The Ministry of National Economy

Ramallah Office has obtained the following licenses:

- A license for audit profession practice from the Palestinian Association of Certified Public Accountants
- A license for shares issuance management from Palestine Capital Market Authority
- A license of investment advisor from Palestine Capital Market Authority
- A license of financial and banking arbitrator from the Ministry of Justice
- A license of financial advisor from Palestine Capital Market Authority, license No. 1 and we are the only licensee.

Our clients include the following international organizations:

- World Bank
- USAID
- UNDP
- KFW
- GTZ
- The European Commission
- ACSUR
- The Embassy of Japan
- The Embassy of Denmark
- NORWAC
- NORAD
- Diakonia
- JICA
- UNRWA
- EURO COPS
- DFID

Our clients include the following government institutions:

- Palestine Petroleum
- The Palestinian Economic Council for Development and Reconstruction “PECDAR”
- The Ministry of Finance

Our clients include the following independent institutions:

- Palestine Red Crescent Society
- Water Authority
- Palestine Investment Fund
- Palestine Capital Market Authority

We also provide our services to the following private institutions and companies:

- The Arab American University
- Al Quds University
- Palestine Islamic Bank
- The Arab Islamic Bank
- The Egyptian Arab Land Bank
- Palestine International Bank
- Al- Aqsa Islamic Bank
- Coca-Cola National Beverages Ltd
- Sinokrot Global Group (SGG)
- The Palestinian Agricultural Relief
- The Federation of Palestinian Chambers of Commerce, Industry and Agriculture
- Ramallah and Al Beireh Chambers of Commerce and Industry
- PALTRADE
- The Palestinian Federation of Industries (PFI)
- The Palestinian Commercial Services Company (PCSC)

Our social responsibility towards the Palestinian community:

- *First:* Ramallah office has contributed to capacity-building and training:
- Training fresh graduates of all universities on a periodic basis and for free.
- Paying out tuition fees on behalf of some needy students of An-Najah National University

- Implementing an agreement with the Ministry of Education to train 100 trainers on Abu Ghazaleh Cambridge IT Skills Diploma.
- Training staff of the Ministry of Education for free.
- Training staff of Palestine police force for free.
- Teaching a complete curriculum of finance and business during the current semester of one school within the framework of Injaz program.

Second: Ramallah office has held conferences and workshops:

- A workshop on the international accounting standards in cooperation with the Association of Banks in Palestine
- A workshop on the international auditing standards in cooperation with the Association of Banks in Palestine
- IASCA conference on the prospects of accounting and auditing profession in Palestine
- Workshops on fiscal policies to all bodies of the local government in different territories of the Palestinian National Authority in the West Bank in cooperation with JICA and the Ministry of Local Government
- Sponsoring websites conference in Palestine
- Holding conferences on a yearly basis in the Palestinian universities for graduates

• **Third:** Ramallah office has concluded cooperation agreements to support the educational system:

- Agreements with the Palestinian universities to train graduates as part of the graduation requirements related to internship.
- Agreements with the educational centers to award IT certificate.

Fourth: Professional memberships of Ramallah office:

- A board member of the Palestinian Association of Certified Public Accountants since 2003 till present
- A member of the Board of Professional Auditing-Palestine and a licensee for audit profession

practice

- A board member of the Management Consultants Association for the period 2003-2006
- A member of the Board of Trustees of Palestine Education Initiative
- A member of the development and arbitration committee for the Integrity Award in the private sector in cooperation with AMAN 2007.
- A member of the licensing committee which awards financial analyst and financial advisor certificates in Palestine Capital Market Authority
- A member of the arbitration committee for selecting the best student company at the nation's level within Injaz program 2008
- A member of the General Assembly of Injaz Palestine

Fifth: Other contributions:

- Exempting numerous non-profit organizations from fees for auditing or other professional services such as the Federation of Palestinian Chambers (financial regulation) and certain local councils and municipalities.
- Contributing to the establishment of rural and municipal councils through technical and financial support upon request.
- Translating the law of audit profession practice at the expense of Ramallah office (1000 copies in English and Arabic were published)
- Providing all university libraries in Gaza and the West Bank with all professional publications issued by TAG-Org and IASCA, as well as other several libraries.
- Writing in all professional magazines and newspapers on audit developments in Palestine.
- Effectively participation in book fairs.
- Participation in workshops organized by the government ministries and private sector institutions in Palestine as well as other workshops.
- Participation in annual recruitment days organized by the Palestinian universities and sponsoring university celebrations.



Gaza Office:

Gaza Office has been ranked as one of 100 largest companies in Gaza. Our companies below have been officially licensed and registered:

- Talal Abu Ghazaleh and Co. International “TAGI-Auditors”
- Talal Abu-Ghazaleh and Co. Consulting “TAG-Consult”
- Abu Ghazaleh Intellectual Property “TAGIP (AGIP)”

The above mentioned companies have also been registered with the Gaza Chamber of Commerce. Talal Abu Ghazaleh and Co. International “TAGI-Auditors” was registered with the Palestinian Accountants & Auditors Association in 1995 as a full member. HE Dr. Talal Abu Ghazaleh was also awarded membership by the Palestinian Accountants & Auditors Association. In addition, TAGI has obtained a license from the Gaza Municipality for auditing and general trading. It has also been registered as a licensed operator with the Customs and Value Added Tax Department.

In 2005, Talal Abu Ghazaleh and Co. International “TAGI-Auditors” was registered with the Ministry of National Economy and obtained a license to procure books, publications and professional references from Amman and Cairo.

Over the years, our Gaza Office has been providing high quality services to the national economy relying on highly qualified and diligent staff. It has also communicated professionally with the regional office in Amman, particularly the professional control department with a view to controlling the quality of its output and providing guidance and studies as well as keeping abreast of the latest developments in accounting and auditing.



Examples of our clients include:

- Gaza Electricity Distribution Co. (GEDCO)
- Palestinian Pension Agency
- Gaza Culture and Development Group since its establishment
- Municipality of Gaza, Khanyouins, Qararra, Deir El Balah, Jabalia, Bait Lahia, Rafah, Kuzah'a
- Islamic Relief Worldwide
- Islamic Relief- France
- Culture and Free Thought Association (CFTA)
- Al Hadad Brothers Co. for Electrical Devices
- Palestinian Center for Democracy and Conflict Resolution
- Al Awda Factory for Biscuits
- Al Ketab Channal
- Gaza Central Sewerage Project funded by KfW and implemented by Coastal Municipalities Utility Authority (CMWU)
- North Gaza Emergency Sewage Treatment Project funded by the World Bank, Belgium Government, AFD, SIDA, EU and implemented by Palestinian Water Authority.
- Palestinian Businessmen Association since its establishment
- Palestinian Bar Association since 2000

We also provide our services to the following universities and colleges:

- The Islamic University- Gaza since 1996
- Al Aqsa University- Gaza since 2005
- University of Palestine since its establishment
- University College of Applied Sciences since its establishment

We also provided our services to the following banks:

- The Principal Bank for Development and Agricultural Credit- Egyptian (a foreign company) since its establishment in Gaza
- Palestine Islamic Bank
- The Egyptian Arab Land Bank

As for foreign scholarships, our office in Gaza is trusted and has good relations with the organizations below:

- The Norwegian Aid Committee (NORWAC)
- Welfare Association
- Norwegian People's Aid (NPA)
- United Nations Development Programme (UNDP)
- United Nations Office for Coordination and Human Affairs (OCHA)
- World Bank
- European Union
- Swiss International Development Agency (SIDA)
- KfW Development Bank
- Diakonia

With regard to consulting services, Gaza office has implemented important activities:

- Industrial zones computing
- Examining the procedures of the Palestinian Housing Council (PHC)
- Examining the procedures of the Ministry of Health- NORWAC
- Examining the procedures of World Vision
- Water divisions of Gaza municipalities.
- Financial and Management System for Palestinian Bar Association

Gaza Office has provided the following valuation services:

- The project related to the liberated territories after Israel's withdrawal from Gaza
- Assets valuation of the Principal Bank for Development and Agricultural Credit
- Evaluation of internal control procedures relating to the World Food Program

In the field of training:

Since its opening, our office has held numerous general and special training courses, for example:

- Training courses for a large number of public servants, accountants and auditors in PALTRADE Center as well as lectures on ACPA qualification.
- Training of small and medium-size enterprises funded by USAID and AED
- Receiving members from the Palestinian Accountants and Auditors Association in our offices in Amman upon an invitation from, and at the expense of, TAG-Org Chairman for two weeks.
- Receiving accounting students from the Palestinian universities on a periodic basis, training them and preparing them to enter the labor market.

Al-Azhar University Agreement:

In August 1995, Gaza Office signed a cooperation and training agreement with Al-Azhar University which is still in force. The agreement was signed upon the

instructions of the late Palestinian President Yasser Arafat after he received a delegation sent by HE Dr. Talal Abu Ghazaleh.

Al-Azhar University is the accredited center for ACPA examinations in Gaza, where qualification and training courses are organized for students. Our office in Gaza has been providing the financial support for these courses over the years.

An Agreement with the Islamic University of Gaza:

On 30/8/2001, a cooperation agreement was signed with the Islamic University of Gaza due to the inability of students in the southern area to come to Gaza. The agreement provides for opening an examination center in Khan Younis affiliated to the Islamic University. This Agreement is renewable on a yearly basis.

TAG-Org office in Gaza provides a large number of references, books and dictionaries to the library of the Islamic University.

Talal Abu Ghazaleh scholarship to qualify accountants in Gaza and West Bank:

HE Dr. Talal Abu Ghazaleh has given 1000 scholarships to help Palestinian accountants in Gaza and West Bank obtain the International Arab Certified Accountant "IACPA".

TAGI CIT Scholarship

Abu Ghazaleh Intellectual Property "TAGIP (AGIP)"

AGIP office is one of the most successful offices in Gaza in providing services for trademarks, patents and domain names registration.

AGIP office has organized numerous courses on intellectual property and geographical indications in Gaza governorate, the Ministry of National Economy and PALTRADE, as well as courses for a group of Palestinian lawyers.

In addition, AGIP office presented International and Arab laws to the Fatwa and Legislation Department at the Palestinian Ministry of Justice and the National Economy Department.

Gaza Office has provided the Intellectual Property staff at the IP Department/Ministry of National Economy-Gaza, with all required information for the registration process of the WIPO DL101 Course. The concerned employees have successfully obtained their certificates through Agip Gaza.

The global organization for professional services and education

Member Firms

- **Talal Abu-Ghazaleh & Co. International (TAGI-Auditors)** **tagi.com**
 - **Talal Abu-Ghazaleh Tenders (TAG-Tenders)** **tagtenders.com**
 - **Talal Abu-Ghazaleh News Agency (TAG-News)** **tagnewsagency.com**
- **Abu-Ghazaleh Intellectual Property TAGIP(AGIP)** **agip.com**
 - **Intellectual Property Renewals (AGIP-Renew)** **ag-ip-renewals.com**
 - **Talal Abu-Ghazaleh & Co. International Domains (TAG-Domains)** **tagidomains.com**
 - **Talal Abu-Ghazaleh IP News Agency (AG-IP News)** **ag-ip-news.com**
- **Talal Abu-Ghazaleh University (TAGI-UNI)** **tagiuni.com**
 - **Talal Abu-Ghazaleh Graduate School of Business (TAG-SB)** **tagcb.edu.jo**
 - **Talal Abu-Ghazaleh University College of Business (TAG-UCB)** **tagucb.edu.bh**
 - **Talal Abu-Ghazaleh Educational Consulting (TAG-Education)** **tageducational.com**
 - **Talal Abu-Ghazaleh Research Center (TAG-Research)** **tagiresearch.com**
 - **Talal Abu-Ghazaleh Education News Agency (TAG Educa News)** **tageducanews.com**
- **Talal Abu-Ghazaleh Legal (TAG-Legal)** **tag-legal.com**
- **Talal Abu-Ghazaleh Information Technology International (TAG-ITI)** **tagiti.com**
 - **Talal Abu-Ghazaleh E-Solution (TAG E Solutions)** **tagesolutions.com**
 - **TAGITOP** **tagitop.com**
 - **Talal Abu-Ghazaleh Computer Refurbishment Center (TAG CRC)** **tagcrc.com**
 - **Talal Abu-Ghazaleh IT International News Agency (TAG IT News)** **tagitnews.com**
- **Talal Abu-Ghazaleh & Co. Consulting (TAG-Consult)** **tag-consultants.com**
 - **Talal Abu-Ghazaleh Advisory (TAG-Advisors)** **tagadvisory.com**
 - **Talal Abu-Ghazaleh Valuation (TAG-Value)** **tagvaluation.com**
 - **Talal Abu-Ghazaleh Capital Services (TAG-Capital)** **tag-capital.com**
 - **Talal Abu-Ghazaleh Chinese Visa Section (TAG-Visa)** **tag-visa.com**
 - **Talal Abu-Ghazaleh Knowledge & Wealth Creation (TAG-Creation)** **tagcreation.com**
- **Talal Abu-Ghazaleh Translation Distribution & Publishing (TAG-Translate)** **tagtranslate.com**
 - **Talal Abu-Ghazaleh International Press & Publishing (TAG-Publish)** **tag-publication.com**
 - **Talal Abu-Ghazaleh Design & Publishing (TAG-Design)** **tagidesign.com**
- **Talal Abu-Ghazaleh Recruitment & HR Development (TAG-Recruit)** **tagirecruitment.com**
- **Talal Abu-Ghazaleh Professional Training Group (TAGI-TRAIN)** **tagitraining.com**
- **Talal Abu-Ghazaleh Cambridge IT Skills Centre (AGCA-ITC)** **tagcaitc.com**
- **Electronic Arabic Encyclopedia (TAGEPEDIA)** **tagepedia.org**



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